

**Blue Sky Center**  
**Profit & Loss**  
 January through December 2020

	Jan - Dec 20
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Direct Private Grants</b>	
Corporate and Business Grants	18,943.94
Foundation and Trust Grants	40,400.00
<b>Total Direct Private Grants</b>	59,343.94
<b>Direct Public Grants</b>	
Federal Grants	45,814.86
Local Grants	500.00
State Grants	16,250.00
<b>Total Direct Public Grants</b>	62,564.86
<b>Direct Public Support</b>	
Donations	25,331.26
<b>Total Direct Public Support</b>	25,331.26
<b>In-kind Contributions</b>	
Goods In-kind	2,888.29
Services In-kind	13,029.10
<b>Total In-kind Contributions</b>	15,917.39
<b>Interest Income</b>	631.13
<b>Other Types of Income</b>	
HDPC Pass-through	-104.15
Event Tickets	364.00
Insurance Claim Income	2,549.71
Lease Income	5,000.00
Miscellaneous Revenue	943.95
Income from Sale of Assets	2,150.00
<b>Total Other Types of Income</b>	10,903.51
<b>Program Income</b>	
Program Service Fees	51,981.97
Rentals - Facility	4,452.50
Rentals - Shop Space	21,474.00
<b>Total Program Income</b>	77,908.47
<b>Total Income</b>	252,600.56
<b>Cost of Goods Sold</b>	
Cost of Services Provided	0.00
<b>Total COGS</b>	0.00
<b>Gross Profit</b>	252,600.56
<b>Expense</b>	
<b>Personnel Expenses</b>	
Salaries & Wages	184,092.73
<b>Fringe Benefits</b>	
Bonuses or Gifts	6,818.47
Employee Health Insurance	9,283.13
Housing Allowance	1,600.00
Professional Development	3,253.04
Workers' Comp Insurance	1,141.47
<b>Total Fringe Benefits</b>	22,096.11
<b>Payroll Expenses</b>	16,979.53
QuickBooks Filing Fees	1,794.00
<b>Total Personnel Expenses</b>	224,962.37

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<b>Business Expenses</b>	
Accounting Fees	2,844.50
Bank Fees	108.32
Booking Fees	2,209.79
Filing Fees	182.00
Legal Fees	2,055.00
	7,399.61
<b>Total Business Expenses</b>	<b>7,399.61</b>
<b>Contract Services</b>	
Artist Stipends (taxable)	3,058.13
Catering Services (taxable)	528.00
Housekeeping	18,828.80
Professional Services	20,659.12
	43,074.05
<b>Total Contract Services</b>	<b>43,074.05</b>
<b>Depreciation Expense</b>	<b>38,912.83</b>
<b>Facilities and Equipment</b>	
Building Materials	5,732.99
Equip Rental and Maintenance	5,554.39
Facilities Management	10,379.35
Fuel	1,509.28
Furnishings	384.73
Landscape	12,553.17
Rent, Parking, Utilities (1099)	16,000.00
Vehicle Registration	202.00
Vehicles	589.16
	52,905.07
<b>Total Facilities and Equipment</b>	<b>52,905.07</b>
<b>Fundraising Expenses</b>	
Fees	430.98
Pass-through Payouts	20,040.85
Postage, Mailing Service	174.65
Printing & Copying	1,251.77
Supplies	255.00
	22,153.25
<b>Total Fundraising Expenses</b>	<b>22,153.25</b>
<b>Insurance</b>	
Accident	58.33
Directors & Officers	1,263.17
General Liability	4,617.33
Property Insurance	4,279.84
	10,218.67
<b>Total Insurance</b>	<b>10,218.67</b>
<b>Licenses and Permits</b>	<b>2,558.00</b>
<b>Operations</b>	
Postage, Mailing Service	428.74
Printing and Copying	1,553.14
Subscriptions & Fees	3,682.62
Supplies	17,262.77
	22,927.27
<b>Total Operations</b>	<b>22,927.27</b>
<b>Property Tax</b>	<b>9,808.79</b>
<b>Travel and Meetings</b>	
Conference, Convention, Meeting	358.50
Lodging	555.00
Meals & Entertainment	4,450.32
Travel	4,762.52
	10,126.34
<b>Total Travel and Meetings</b>	<b>10,126.34</b>

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Accrual Basis

**Blue Sky Center**  
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	<u>Jan - Dec 20</u>
<b>Utilities</b>	
Potable Water	89.10
Electric	18,511.39
Internet	2,579.20
Propane	755.44
Waste Management	771.60
Water and Sewer	3,599.89
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<b>Total Utilities</b>	26,306.62
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<b>Total Expense</b>	471,352.87
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<b>Net Ordinary Income</b>	-218,752.31
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<b>Net Income</b>	<b>-218,752.31</b>
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