

**Blue Sky Center**  
**Profit & Loss Budget Overview**  
 January through December 2024

	Jan - Dec 24
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Direct Private Grants</b>	
Corporate and Business Grants	12,000.00
Foundation and Trust Grants	135,620.00
	147,620.00
<b>Total Direct Private Grants</b>	147,620.00
<b>Direct Public Grants</b>	
Federal Grants	118,458.00
Local Grants	0.00
State Grants	175,775.00
	294,233.00
<b>Total Direct Public Grants</b>	294,233.00
<b>Direct Public Support</b>	
Donations	12,500.00
	12,500.00
<b>Total Direct Public Support</b>	12,500.00
<b>In-kind Contributions</b>	
Goods In-kind	4,450.00
Services In-kind	24,180.00
	28,630.00
<b>Total In-kind Contributions</b>	28,630.00
<b>Interest Income</b>	50.00
<b>Other Types of Income</b>	
Cuyama Fund	2,086.00
Miscellaneous Revenue	990.00
	3,076.00
<b>Total Other Types of Income</b>	3,076.00
<b>Program Income</b>	
Program Service Fees	61,225.00
<b>Rentals</b>	
Rentals - Lodging	13,300.00
Rentals - Facility	17,300.00
Rentals - Equipment	25.00
	30,625.00
<b>Total Rentals</b>	30,625.00
Rentals - Shop Space	41,072.00
	132,922.00
<b>Total Program Income</b>	132,922.00
<b>Total Income</b>	619,031.00
<b>Gross Profit</b>	619,031.00

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<b>Expense</b>	
Indirect Costs (de minimus)	3,146.00
<b>Personnel Expenses</b>	
Salaries & Wages	329,485.00
<b>Fringe Benefits</b>	
Bonuses or Gifts	9,285.00
Employee Health Insurance	15,107.00
Professional Development	8,505.00
Workers' Comp Insurance	951.00
<b>Total Fringe Benefits</b>	33,848.00
Payroll Expenses	28,280.00
QuickBooks Filing Fees	2,002.00
<b>Total Personnel Expenses</b>	393,615.00
<b>Business Expenses</b>	
Accounting Fees	4,000.00
Bank Fees	55.00
Booking Fees	3,374.00
Filing Fees	850.00
Legal Fees	2,500.00
<b>Total Business Expenses</b>	10,779.00
<b>Contract Services</b>	
Artist Stipends (taxable)	21,563.00
Catering Services (taxable)	500.00
Honoraria	6,515.00
Housekeeping	27,500.00
Professional Services	70,047.00
<b>Total Contract Services</b>	126,125.00
<b>Facilities and Equipment</b>	
Building Materials	37,250.00
Construction Services	20,000.00
Equip Rental and Maintenance	3,135.00
Facilities Management	19,600.00
Fuel	1,000.00
Landscape	500.00
Rent Expense (non-1099)	15,000.00
Vehicle Registration	140.00
Vehicles	1,750.00
<b>Total Facilities and Equipment</b>	98,375.00

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<b>Fundraising Expenses</b>	
Fees	115.00
Postage, Mailing Service	350.00
Printing & Copying	2,000.00
<b>Total Fundraising Expenses</b>	2,465.00
<b>Insurance</b>	
Accident	125.00
Directors & Officers	1,935.00
General Liability	7,350.00
<b>Total Insurance</b>	9,410.00
<b>Licenses and Permits</b>	468.00
<b>Media &amp; Marketing</b>	3,000.00
<b>Operations</b>	
Postage, Mailing Service	1,010.00
Printing and Copying	7,865.00
Subscriptions & Fees	1,250.00
Supplies	54,208.00
<b>Total Operations</b>	64,333.00
<b>Property Tax</b>	9,700.00
<b>Travel and Meetings</b>	
Conference, Convention, Meeting	500.00
Lodging	1,700.00
Meals & Entertainment	2,976.00
Travel	4,948.00
<b>Total Travel and Meetings</b>	10,124.00
<b>Utilities</b>	
Potable Water	150.00
Electric	12,200.00
Internet & Phone	2,475.00
Propane	350.00
Waste Management	1,561.00
Water and Sewer	4,557.00
<b>Total Utilities</b>	21,293.00
<b>Total Expense</b>	752,833.00
<b>Net Ordinary Income</b>	-133,802.00
<b>Net Income</b>	-133,802.00