

**Blue Sky Center**  
**Profit & Loss**  
 January through December 2019

	Jan - Dec 19
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Direct Private Grants</b>	
Corporate and Business Grants	45,390.31
Foundation and Trust Grants	9,340.00
<b>Total Direct Private Grants</b>	54,730.31
<b>Direct Public Grants</b>	
Federal Grants	51,660.60
<b>Total Direct Public Grants</b>	51,660.60
<b>Direct Public Support</b>	
Donations	1,897.57
<b>Total Direct Public Support</b>	1,897.57
<b>In-kind Contributions</b>	
Goods In-kind	3,258.15
Services In-kind	1,512.26
<b>Total In-kind Contributions</b>	4,770.41
<b>Interest Income</b>	600.26
<b>Other Types of Income</b>	
HDPC Pass-through	104.15
Event Tickets	125.00
Fundraising Income	340.00
Lease Income	10,000.00
Miscellaneous Revenue	1,513.60
Sales of Small Assets	223,489.27
<b>Total Other Types of Income</b>	235,572.02
<b>Program Income</b>	
Program Service Fees	55,839.48
Rentals - Facility	1,370.00
Rentals - Shop Space	18,798.00
<b>Total Program Income</b>	76,007.48
<b>Total Income</b>	425,238.65
<b>Cost of Goods Sold</b>	
Cost of Services Provided	6,519.18
<b>Total COGS</b>	6,519.18
<b>Gross Profit</b>	418,719.47
<b>Expense</b>	
<b>Personnel Expenses</b>	
Salaries & Wages	129,541.21
<b>Fringe Benefits</b>	
Bonuses or Gifts	3,749.00
Employee Health Insurance	7,851.46
Employee Wellness	40.00
Professional Development	700.00
Workers' Comp Insurance	1,329.37
<b>Total Fringe Benefits</b>	13,669.83
<b>Payroll Expenses</b>	11,710.05
QuickBooks Filing Fees	1,465.10
<b>Total Personnel Expenses</b>	156,386.19

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<b>Business Expenses</b>	
Accounting Fees	2,845.00
Bank Fees	38.87
Booking Fees	3,112.52
County Fees	10.00
Filing Fees	3,470.05
Interest Expense - General	139.27
Legal Fees	5,565.00
<b>Total Business Expenses</b>	15,180.71
<b>Contract Services</b>	
Artist Stipends (taxable)	22,300.00
Catering Services (taxable)	700.00
Housekeeping	25,078.04
Professional Services	66,505.51
<b>Total Contract Services</b>	114,583.55
<b>Depreciation Expense</b>	45,000.94
<b>Facilities and Equipment</b>	
Building Materials	8,029.86
Construction Services	1,420.00
Equip Rental and Maintenance	1,976.92
Facilities Management	12,490.50
Fuel	1,473.60
Landscape	499.95
Rent Expense (non-1099)	890.00
Vehicle Registration	208.00
Vehicles	2,482.64
<b>Total Facilities and Equipment</b>	29,471.47
<b>Fundraising Expenses</b>	
Fees	44.05
Postage, Mailing Service	621.63
Printing & Copying	1,402.29
Supplies	538.34
<b>Total Fundraising Expenses</b>	2,606.31
<b>Insurance</b>	
Directors & Officers	1,514.00
General Liability	8,307.94
Property Insurance	5,043.00
<b>Total Insurance</b>	14,864.94
<b>Licenses and Permits</b>	476.99
<b>Operations</b>	
Incentives	974.00
Postage, Mailing Service	755.63
Printing and Copying	16,958.22
Subscriptions & Fees	2,605.77
Supplies	8,676.58
<b>Total Operations</b>	29,970.20
<b>Property Tax</b>	11,070.58
<b>Travel and Meetings</b>	
Conference, Convention, Meeting	2,319.08
Lodging	2,419.80
Meals & Entertainment	10,656.04
Travel	10,209.53
Travel (1099 Reportable)	5,230.62
<b>Total Travel and Meetings</b>	30,835.07

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Accrual Basis

**Blue Sky Center**  
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	<u>Jan - Dec 19</u>
<b>Utilities</b>	
Potable Water	154.50
Electric	9,560.57
Internet	2,684.10
Propane	362.51
Waste Management	750.56
Water and Sewer	<u>3,696.26</u>
<b>Total Utilities</b>	17,208.50
<b>Total Expense</b>	<u>467,655.45</u>
<b>Net Ordinary Income</b>	<u>-48,935.98</u>
<b>Net Income</b>	<u><u>-48,935.98</u></u>